



GE Measurement & Control Business Overview



imagination at work

November 29, 2011

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1/20/2012

THE GENERAL ELECTRIC COMPANY

125+ years • 290,000 global employees • 2010 revenue \$150B

Energy



- Power & Water
- Oil & Gas
- Energy Services

Technology



- Aviation
- Healthcare
- Transportation

GE Capital



- Energy
- Aviation
- Comm Real Estate
- Commercial
- GE Money

Home/Business



- Appliances
- Lighting
- Intelligent Platforms

GE ENERGY

Employees: 66,000 • '10 revenue: \$37.5B • Operating in 150 countries

Energy Services



- Contractual agreements
- Smart Grid
- Field services
- Parts and repairs
- Optimization technologies
- Plant management

Power & Water



- Power generation
- Renewable energy
- Gas engines
- Nuclear
- Gasification
- Water treatment and process chemicals

Oil & Gas



- Drilling/production
- LNG and pipelines
- Refining/petrochemicals
- Industrial power gen
- Complete lifecycle services

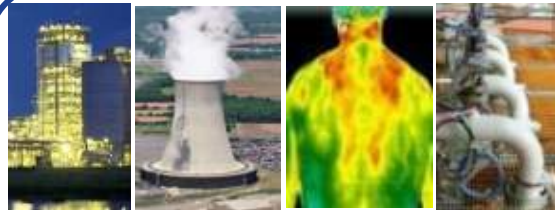
ENERGY SERVICES

~ 27,000 employees

~ 180 locations

2009 revenue

~ \$13.8B



Measurement & Control

~\$2B Rev
7,000 employees
60 countries

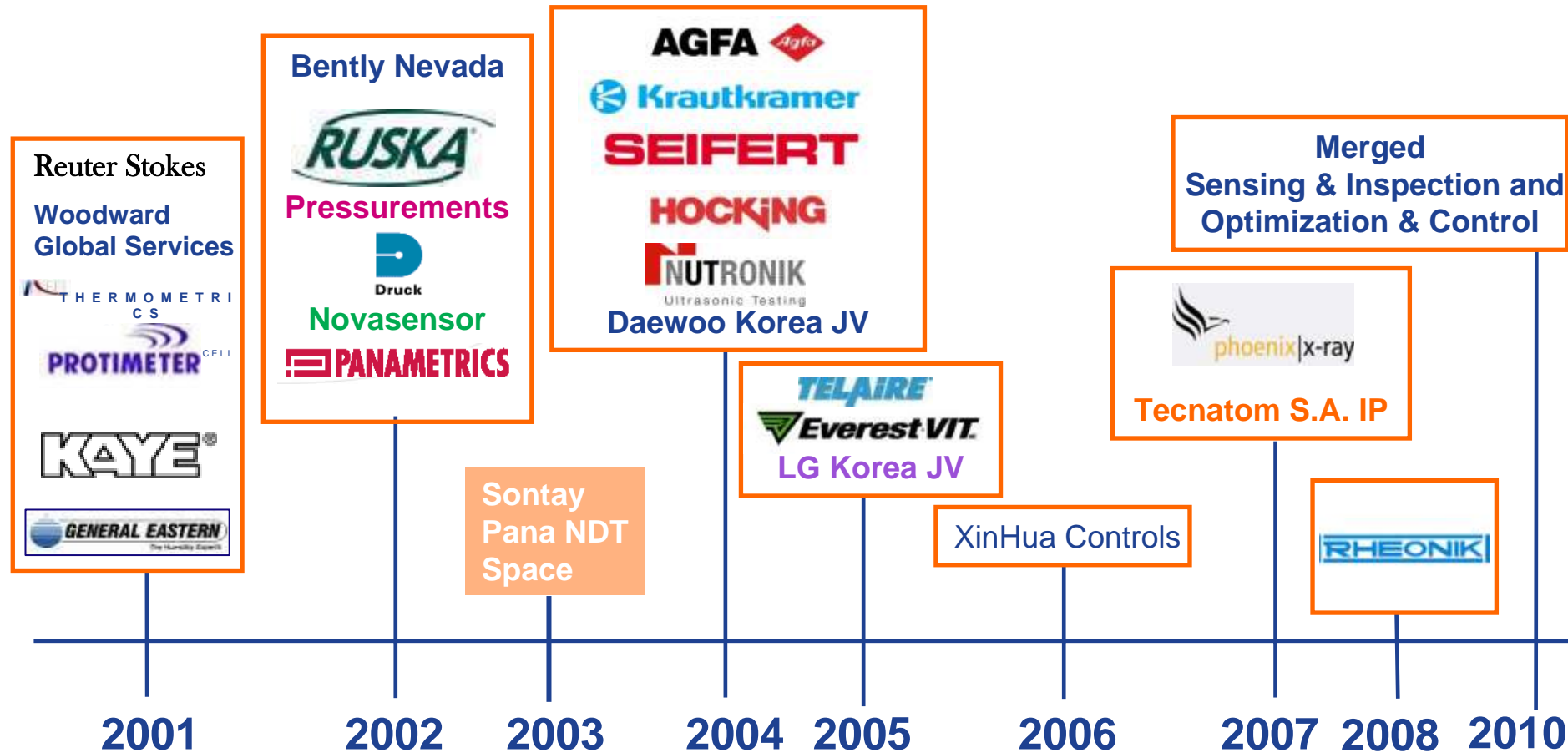
**Environmental
Services**

**Digital
Energy**

**Power
Generation
Services**

**Industrial
Solutions**

MC – 30 ACQUISITIONS



MC PRODUCT LINES

2010 \$2B Rev

Advanced Sensors



- Temperature
- Pressure (MEMS)
- Infrared
- Validation

Measurement Solutions Inspection Technologies



- Flow
- Gas and Moisture
- Pressure



- Ultrasonic, Eddy current
- Remote Visual
- CR/DR, X-Ray, CT
- Software

Bently Nevada



- Monitors
- Field devices
- Tech support
- System 1® software
- Machinery diagnostics

Control



- Retrofits and parts
- EX2100
- Mark IV, V, VI, Vle
- OC 4000 DCS
- Software upgrades

Reuter Stokes



- Nuclear instrumentation
- Flame detectors
- He-3 detectors
- Scintillations sensors
- Mechanical assemblies

ADVANCED SENSORS

Temperature



- NTC & PTC Thermistors
- Temperature Sensors
- Infrared Thermopiles
- Qualification Testing and Calibration
- Custom Design Capabilities

Pressure (MEMS)



- Worldwide On-site Fabrication
- Research & Development
- Design, modeling and Fabrication
- Advanced Prototyping
- Package Development
- Device Integration

Moisture & Gas







- Hand-held Moisture and Humidity Meters
- CO₂ Sensors and Transmitters
- Hand-held CO₂ and Temperature Meter
- CO₂ Modules for OEMs

Validation

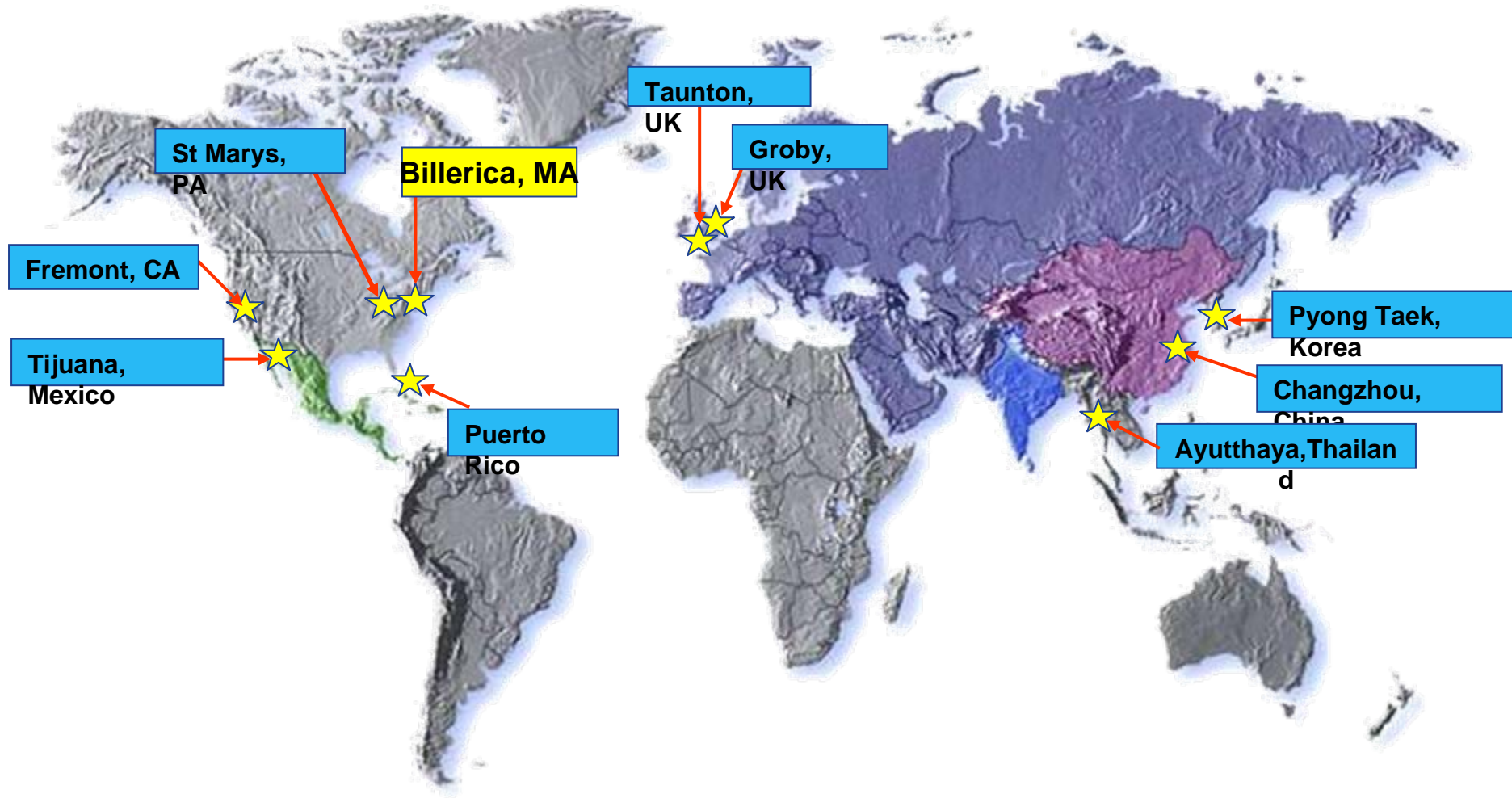


- Thermal Processing Validation
- Wireless Process Validation
- Environmental Monitoring
- Turbine Test Cell Monitoring
- Calibration Laboratories

INDUSTRIES WE SERVE....

	Healthcare	Transportation	Industrial &	Pharma
				
Sample Applications	<ul style="list-style-type: none"> • Sleep Apnea • Thermometry • Neonatal • Critical Care • Anesthesia • Blood pressure 	<ul style="list-style-type: none"> • Climate Control • EMS (Engine management systems) • Tire Pressure monitoring • Occupancy Detection 	<ul style="list-style-type: none"> • Indoor Air quality monitoring • CO2-based ventilation control • Aerospace • White Goods • Home flood damage 	<ul style="list-style-type: none"> • Cleaning • Thermal • Facility monitoring • Process Analytical Technologies (PAT)
Enabling Technology	<ul style="list-style-type: none"> • MEMS pressure • Temperature • Catheter thermistors • MEMS IR 	<ul style="list-style-type: none"> • NTC/PTC Thermistor assemblies • MEMS NPP & NPX • MEMS IR 	<ul style="list-style-type: none"> • Temperature • Humidity • MEMS Die / IR • Wireless 	<ul style="list-style-type: none"> • Validator • Valprobe • Lab Watch • Calibration

GE ADVANCED SENSOR SITES



Positioned globally – resourced locally

QUALITY ASSURANCE

- GE manufacturing facilities hold a variety of laboratory accreditations and certificates of approval for quality management systems in North America, Europe, and Asia.
 - ✓ ISO 13485 - Medical
 - ✓ ISO 9001 – Manufacturing
 - ✓ ISO 14001 - Environmental
 - ✓ ISO/TS 16949 – Automotive
 - ✓ QS 9000 – Automotive



GLOBAL RESEARCH CENTERS



**Global Research Center
Niskayuna, NY**



**John F. Welch Technology Center
Bangalore, India**



**China Technology Center
Shanghai, China**



**Global Research – Europe
Munich, Germany**

- 2,600 research employees (nearly 1,000 PhDs)
- 27,000 GE technologists worldwide
- \$5.7 billion technology spend

HEALTHCARE APPLICATIONS

Patient monitoring

- Non-contact Infra-red sensors
- Thermometer sensors
- Skin temperature assemblies
- Rectal temperature
- Intra-uterine pressure

Respiratory & sleep apnea

- Calibrated pressure sensors
- Humidity sensors
- Flow sensors
- Temperature sensors
- Integrated sensor assemblies

Drug delivery

- Pressure sensors
- Temperature sensors
- MEMS valves
- Flow control

Critical care

- Catheter pressure
- Temperature Sensors & assemblies
- Surgical temperature assemblies
- Ablation sensors

Medical Equipment

- Pressure, Temperature and humidity sensors



Imagination at work

Pressure Sensors

.....for Healthcare

MEMS PRODUCT

Healthcare strategy

Yesterday

Today

Evolving

Future



Manual



Automated



Continuous



Sensor Intelligence

Value Proposition:

GE works with its customers to improve patient outcomes through advanced technologies for medical devices by pairing industry expertise in sensor and micro-system design with in depth customer knowledge to deliver the best solutions for respiratory, drug delivery and critical care treatment.

Respiratory



Drug Delivery



Critical Care & Patient Monitoring



GE Advanced Sensors Offerings

MEMS – HEALTHCARE PRODUCTS

Blood Pressure



**NPC-100
Disposable**



**NPP-301
Cuff BP**



**Custom
Assemblies**

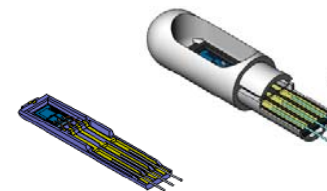
Catheter Pressure



Catheter die



**1 F & 3 F
Die**



**Catheter
Pressure
Assemblies**

Respiratory Applications



**NPC-1260
10" H2O or 1psi**



**NPC-1210
10" H2O to 100 psi**

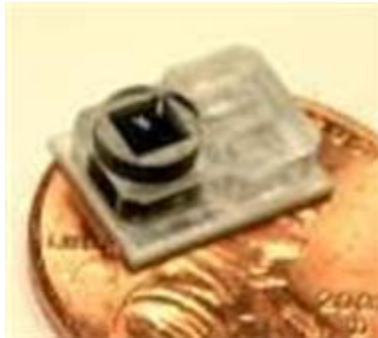


**Digital Packages NPA
Amplified, 10" H2O - 30psi**

NPC-100

Disposable Blood Pressure Transducer

Features



Solid State, High Reliability

Media Compatibility, Factory filled with dielectric gel

High Performance, Small size

Fully Tested, Temperature tested

Low Cost Disposable Design

Designed to AAMI (BP-22) specifications

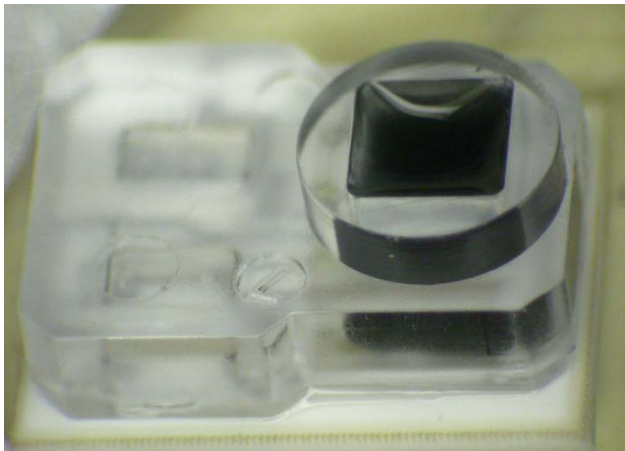
Applications

Medical Instrumentations

Blood Pressure Measurements

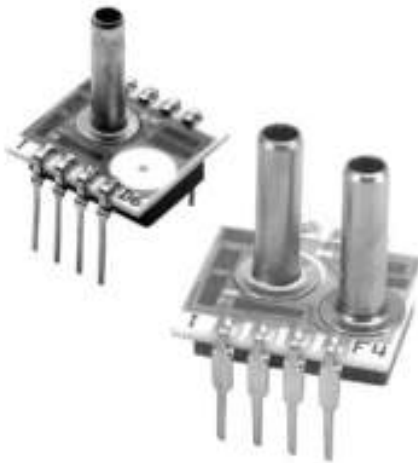
Infusion Pumps

Kidney Dialysis Machines



CHIPS

“Ceramic Hybrid Integrated Pressure Sensor”



NPC 1200 series

NPC 1200 Series

- PCB mountable DIP package
- Temp Compensated from 0-70°C
- Absolute, gage, or differential
- Pressure range: 10" H₂O to 100 psi

APPLICATIONS

- Respiratory & sleep apnea
- Process control
- Non-invasive blood pressure

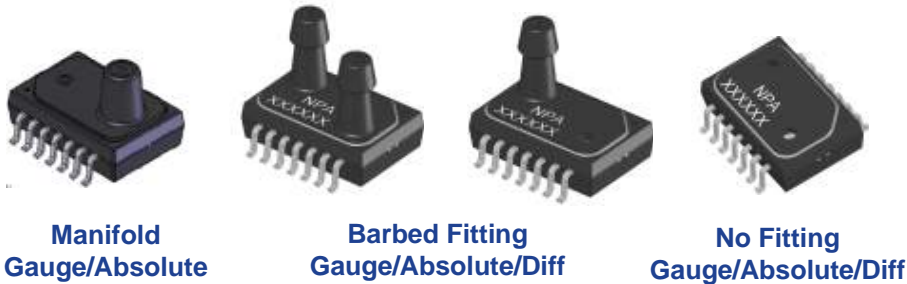


NPA Series Pressure Sensors

**MEMS
Pressure**

Product / Description

GE's NPA series pressure sensors combine our SenStable® silicon fusion bonded sensor die with packaged electronics to provide a highly stable, amplified and calibrated measurement in a cost effective surface mount package.



Benefits

- ✓ Analog, Amplified analog or Digital output options
- ✓ Temperature measurement available with digital output
- ✓ Temperature compensated from 0°C to 70°C
- ✓ Flexible pressure ranges
- ✓ Large overpressure capabilities
- ✓ Excellent long term stability (SenStable® technology)
- ✓ Accuracy: Better than 1.5% full scale output
- ✓ Surface mount SOIC-14 package



Preliminary Specifications

Pressure ranges:	0 to 10" H ₂ O up to 30 psi	
Temp compensation:	0°C to 70°C	
Operating temp:	-40°C to 125°C	
Accuracy:	±1.5% full scale output	
Pressure overload: FSO	60x @ <1psi FSO / 2x @ > 5psi	
Digital output:	14 bit	
Digital power supply:	5Vdc standard (3 to 5Vdc optional)	
Analog power options:	3.3Vdc supply	0.5-
	5.0Vdc supply	0.5-4.5Vdc

output

Configurability

- ✓ Optional pressure port configurations give superior design flexibility
- ✓ Gage, differential or absolute pressure options
- ✓ Multiple power supply and output voltage options
- ✓ Extended temperature compensation ranges can be accommodated

Smart, versatile pressure sensing to meet stringent design standards



Medical Catheter Pressure Sensors

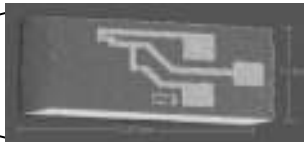
**MEMS
Pressure**

Product Description

GE Sensing's Catheter Pressure sensors are fast response, ultra-stable and accurate piezo-electric MEMS based devices specifically designed to provide excellent pressure measurement within the very small space and harsh environments of catheter applications.



NPM-100



P161

Technical Specifications

• Pressure Range	-50 to 300 mmHg
• Operating Temp	10°C to 50°C
• Excitation	1 to 8 Volts AC or DC
• Zero Offset	±12.5 mV/V
• Sensitivity	12 to 24 $\mu\text{V/V/mmHg}$
• Linearity	±1mmHg
• TcZ	±40 $\mu\text{V/V/}^\circ\text{C}$
• Bridge Resistance	800 ±20% Ohms
• Burst Pressure	4000 mmHg

Benefits

- ✓ Real time (beat-by-beat) pressure monitoring
- ✓ Very small, fits standard catheter sizes
- ✓ Fast response optimized for catheters
- ✓ Stable accurate pressure measurement
- ✓ AC or DC excitation
- ✓ Gage (P161) and Absolute (P165) die versions
- ✓ Custom sub assemblies with temp option

Typical Applications

- ✓ Intracranial
- ✓ Intrauterine
- ✓ Disposable catheters
- ✓ Urinary catheters
- ✓ Ablation
- ✓ Research

Fast Response, Accurate & Stable Pressure Measurement



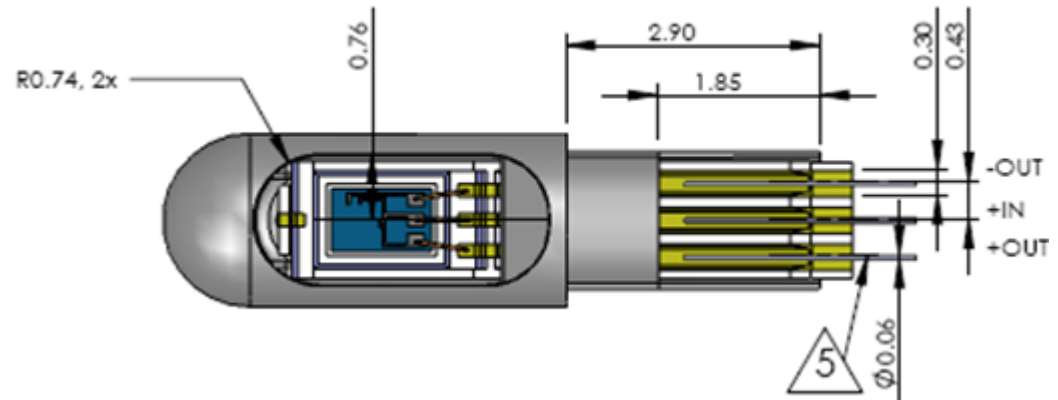
Imagination at work

Excellent for minimally invasive applications where small size is

Product Configurations

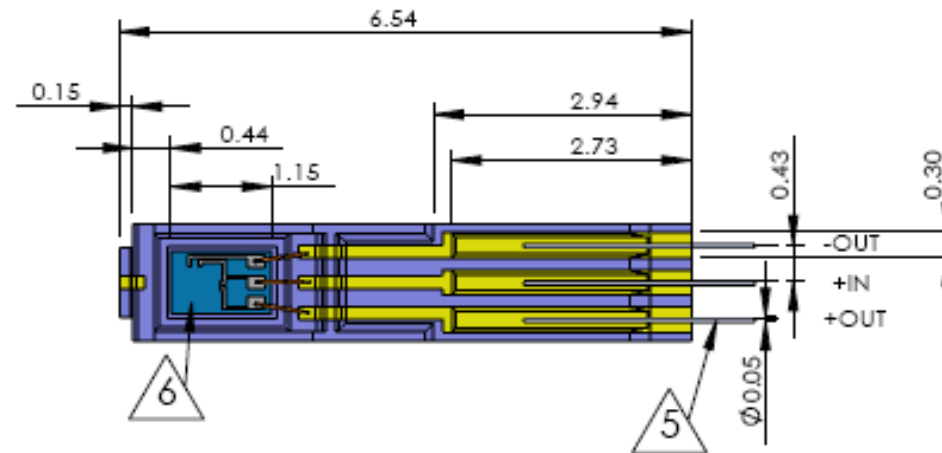
NPM-100G-XL: 6F Catheter Tip Pressure, Gage

(Leads Optional: 2, 4 or 6 foot)



NPM-050A/G-XL: 6F Die on Carrier, Absolute or Gage

(Leads Optional: 2, 4 or 6 foot)



Note: Units in mm

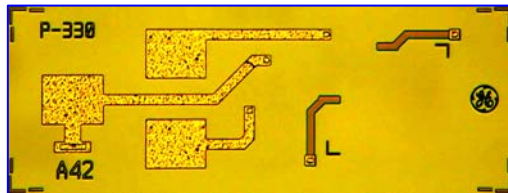


P330 Medical Pressure Die

MEMS
Pressure

Product Description

GE Sensing's Catheter Pressure sensors are fast response, ultra-stable and accurate piezoresistive MEMS based devices specifically designed to provide excellent pressure measurement within the very small spaces and harsh environments of catheter applications.



P330 Die

Technical Specifications

- | | |
|---|------------------------------------|
| • Pressure Range | -710 to 1600 mmHg A @ 1 atm |
| • Operating Temp | 10°C to 50°C |
| • Excitation | 1 to 5 Volts DC |
| • Zero Offset | ±12.5 mV/V |
| • Sensitivity | 5 to 25 $\mu\text{V/V/mmHg}$ |
| • Linearity (TBNL) | ±1.5 mmHg |
| • TCZ | ±40 $\mu\text{V/V/}^\circ\text{C}$ |
| • Bridge Resistance | 3K \pm 1K Ohms |
| • TCR | 0.04+/-0.02 %/ $^\circ\text{C}$ |
| • Burst Pressure | 3000 mmHg |
| • 330 x 180 micron cross section (width x height) | |

Benefits

- ✓ Real time (beat-by-beat) pressure monitoring
- ✓ Very small, fits standard catheter sizes
- ✓ Low power consumption
- ✓ Fast response optimized for catheters
- ✓ Stable accurate pressure measurement
- ✓ Gauge and Absolute die versions
- ✓ High volume OEM quantities available

Targeted Catheter Applications

- ✓ Intracranial
- ✓ Intrauterine
- ✓ Urinary
- ✓ Ablation
- ✓ Catheter Navigation
- ✓ Research

Fast Response, Accurate & Stable Pressure Measurement

Excellent for invasive applications where small size is

Pressure Sensors Die



Sizes range from 0.3 mm to 3.2 mm

Pressure ranges from 10" H₂O to 5000 psi (35K kPa)



Silicon MEMS Fabrication

Lithography

- Steppers, contact aligners
- Double Sided Lithography
- Thick resist

Thin Film Deposition

- Standard: Oxide, LTO, Nitride, Poly, Al
- Special: Au, SiCr, Ta, Ni, Cr, Pt....

Etch

- Standard IC wet etch benches
- Electrochemical (KOH, TMAH, EDP)
- Plasma, RIE and DRIE

Bonding

- Aligned silicon fusion and anodic bonding
- Selective and controlled medium

3/4 million dice produced weekly



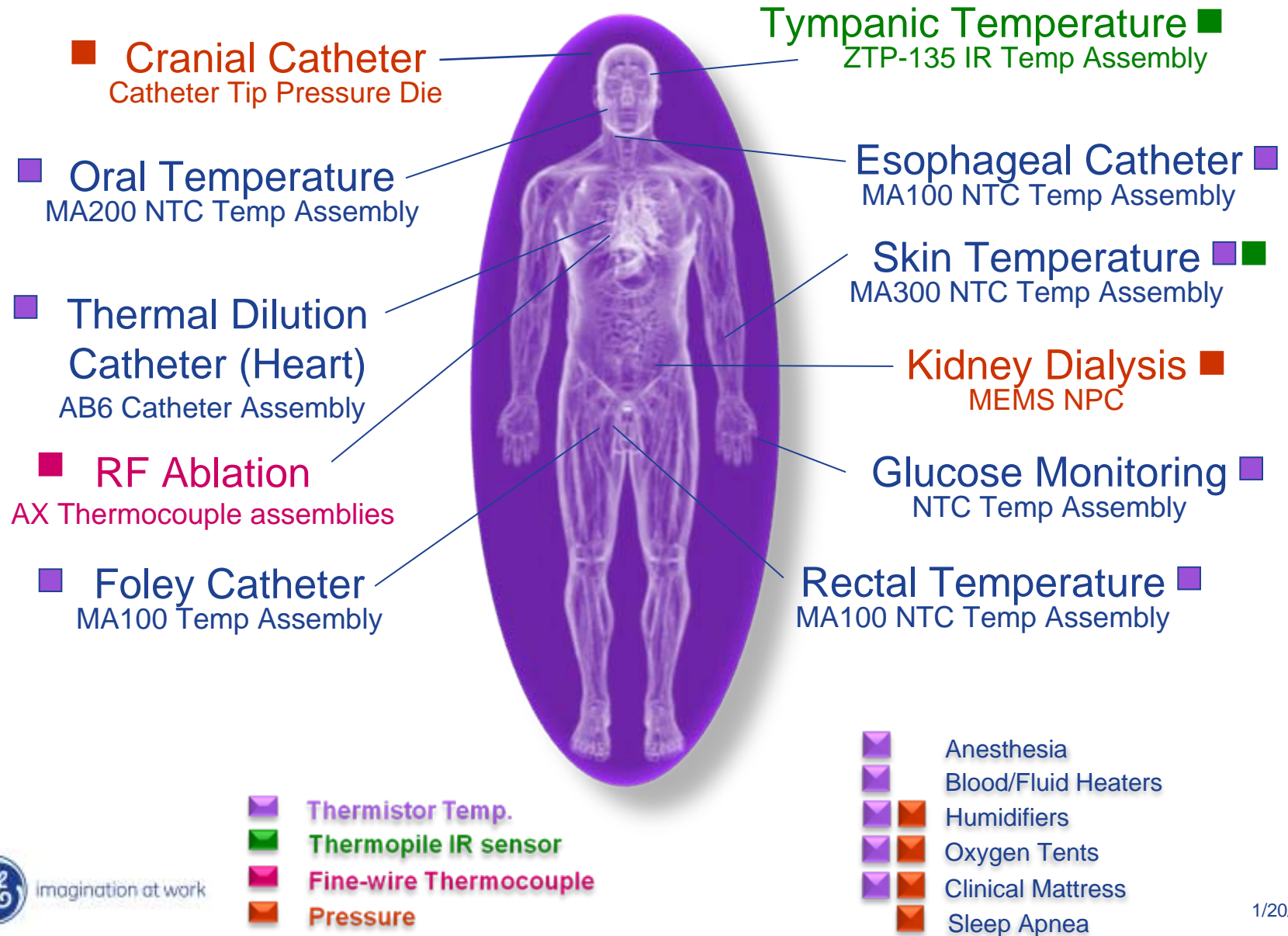
Class 100: 5500 sq ft (511 sq. m)

Class 1000: 5500 sq ft (511 sq. m)

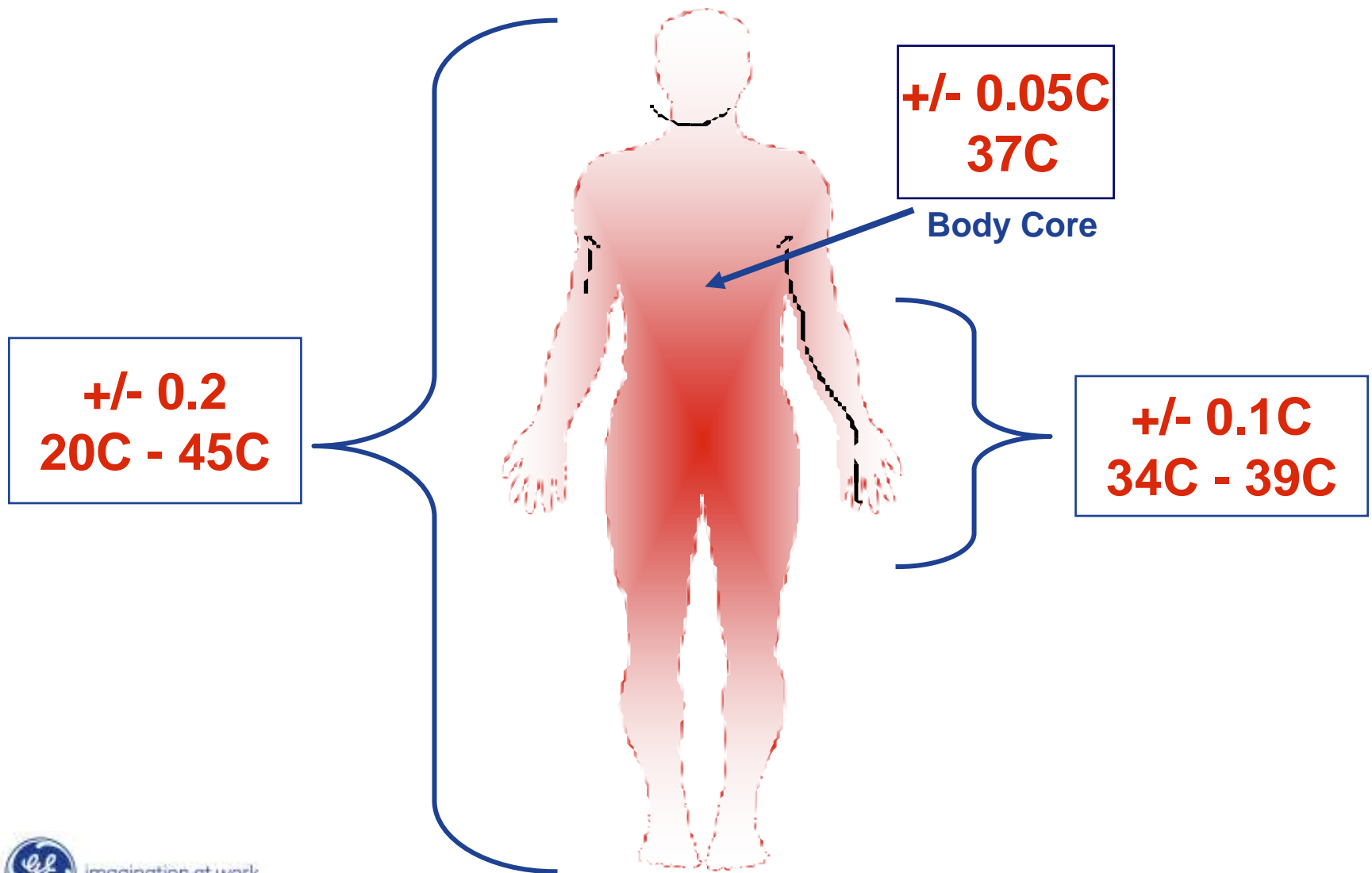
Temperature Sensors

.....In Healthcare

TEMPERATURE – HEALTHCARE PRODUCTS



MEDICAL TEMPERATURE TARGETS



GE – THERMISTOR ELEMENT TYPES

Beads

- .003" to .100" dia
- stability up to 300°C
- 5 ms response time

- Fast response, size restricted sensors
- Sensors for extreme temp (-200K to 450°C)
- Probe sub assemblies
- High reliability/Mil sensors
- Flow, gas, liquid level sensing

Chips

- .020" to .100" dia
- stability up to 105°C
- Interchangeable to .05°C tol

- General purpose sensors
- Medical disposable products
- Probe sub assemblies

GC

- .011" to .055" dia.
- stability up to 250°C
- 12 ms Response time

- Fast response, size restricted sensors
- Sensors for extreme temp (-200K to 450°C)
- Probe sub assemblies
- Medical disposables



Type "P" Glass head probe



GCP probe



Type "R" Glass head Red



Welded GC14 catheter sub assembly



Type "FP" "Fastip" Glass head probe



GC14 catheter sub assembly with epoxied sleeve

Medical Catheter Temperature Sensors

Product Description

GE Sensing's Catheter Temperature sensors are NTC thermistors sealed in glass and packaged to provide very fast response time and excellent point isolation of the temperature measurement.



NTC bead
elements in
assembly tip



AB6 sensor assembly
(on shipping spool)

Technical Specifications

- Resistance at 37°C 14004 $\Omega \pm 0.5\%$
- Beta 3482 $\pm 5\%$
- Ratio R(298°K)/R(310°K) 1.572 ± 0.036
- Time Constant (still air) 1.2 seconds
- Time Constant (H₂O) 16 mS
- Sleeve Diameter 0.020" ± 0.002 "
- Sleeve Material Kapton (polyimide)
- Max. Power Rating 15mW
- Bead Dissipation:
 - Still Air @ 25°C 0.12 mW/°C
 - Still H₂O @ 25°C 0.60 mW/°C

* Contact GE Sensing for information on other catheter product specifications

Benefits

- ✓ Small packages to fit standard lumens
- ✓ Very fast response time
- ✓ Excellent point isolation of measurement
- ✓ Insulated sub assembly with proven reliability
- ✓ Tight resistance-temperature ($\pm 0.5\%$) characteristics
- ✓ Various lead lengths available
- ✓ Extensive qualification & validation data available

Typical Applications

- ✓ Continuous Cardiac Output
- ✓ Thermodilution
- ✓ Foley
- ✓ Esophageal
- ✓ Disposable catheters

Fast Accurate Temperature Measurement in a very small package



Excellent for catheter applications where fast response time is

Precision Temperature Sensors for Surgical Procedures

Product Description

Miniature, precision temperature sensors for surgical and other medical procedures.

Applications include Ablation procedures, Open heart surgery (Myocardium) temperature, Brain tissue profiling, Cancer treatment, IV fluid temperature, Cosmetic surgery, etc.

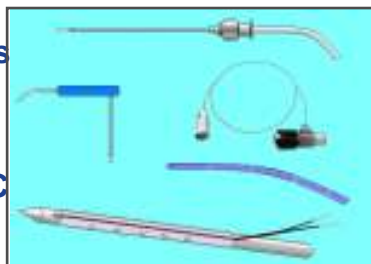
Designs are customer and application specific utilizing flexible tubing, stainless steel probes, hypodermic needles, or other fittings/fixtures.

Technical Specifications

Miniature NTC chip or glass bead thermistors and fine wire thermocouples assembled into insertion probes, fittings, or tubing for measuring and controlling temperature during critical procedures.

- Temperature range: 0°C to 70°C (others available)
- R-T curves: Standard curves available (400 series, etc.)
- Accuracy & Interchangeability: down to $\pm 0.05^\circ\text{C}$
- Sizes: down to 0.005" diameter (NTC only)
- Response times: down to < 10 milliseconds, H2O
- Can be ETO, autoclaved, or e-beam sterilized

Benefits



- ✓ Extremely small size, fast response time
- ✓ Reliable performance
- ✓ Temperature accuracies to $\pm 0.05^\circ\text{C}$
- ✓ Designed for Sterilization
- ✓ Wide range of custom packaging
- ✓ Complete design support
- ✓ Interchangeable for single use (optional)

Typical Applications



- ✓ Ablation exposure control
- ✓ Core temperature during surgery
- ✓ Cancer research and treatment
- ✓ Cranial temperature
- ✓ Laser surgery
- ✓ Cosmetic surgery
- ✓ IV fluid temperature

Humidity Sensors

.....for Healthcare

COMBINED HUMIDITY & TEMPERATURE SENSOR



The ChipCap series sensor offers a new standard for relative humidity measurement



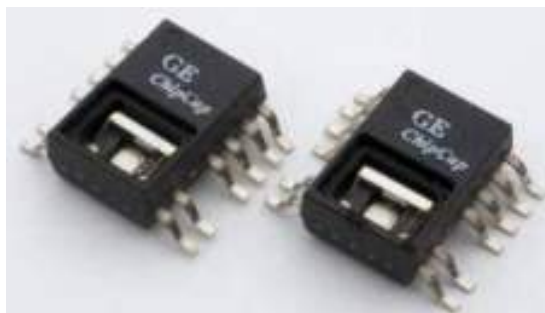
- ✓ Simultaneous analog and digital outputs for %RH and Temperature
- ✓ Fully calibrated with no additional calibration required or needed
- ✓ No additional temperature compensation required or needed
- ✓ Absolutely NO further correction of %RH, or calculations are necessary
- ✓ Does not need regulated power supply
- ✓ Virtually "Design Free"
- ✓ True interchangeability
- ✓ Significant price vs performance characteristics

ChipCap

Integrated Humidity & Temperature

Product / Description

Relative Humidity and Temperature with Integrated signal conditioning ASIC. Compact SOIC (System-on-Chip) package. ChipCap provides either analog or digital interfaces on a single 5 VDC-powered chip. Dual outputs provide humidity and temperature.



Specifications

Power:	3-5.5 VDC unregulated
Consumption:	500 mA @ 5 VDC, 25°C
Analog Outputs:	0-1 VDC linear = 0-100% RH 0-1 VDC = -50 TO 150°C 0.5-4.5 Ratiometric
Digital:	Manchester Code - 8 Data Bits, 1 Parity
Accuracy:	±2% RH between 20-80% RH at 20-30°C ±1°C drybulb
Operating Temp:	-50 to +150°C
RH Range:	1 to 99%

Benefits

- ✓ Accurate Measurements of %RH and Temperature
- ✓ Analog or Digital Humidity & Temperature Outputs
- ✓ Long-Term Stability of $< \pm 1\%$ RH per year
- ✓ Customized Package with Smaller SOP 14 Footprint
- ✓ Virtually “Design Free” Drop in part
- ✓ Discrete Signals
- ✓ Less Circuitry
- ✓ **Fully Factory Calibrated**



Applications

- ✓HVACR
- ✓Instrumentation
- ✓Cargo Storage
- ✓Humidifiers/Dehumidifier
- ✓Commercial Refrigeration
- ✓White Goods
- ✓Data Logger
- ✓Controls



Reduces Design Cost
Improves Reliability & Performance

GE MEASUREMENT & CONTROLS SOLUTIONS

~~DIFFERENTIATORS~~

Brand recognition

Strong customer base: Leaders in their market segments

Traceability: ceramics to completed assembly

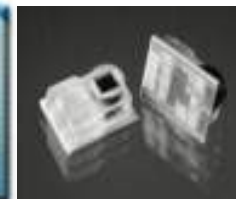
Solutions: “Thinking outside the Box”

Positioned globally with local resources

30+ years of applications experience

World class R & D facilities (4 locations)

Financial stability – we’ll be there tomorrow



SUMMARY

GE Sensing offers precision instruments and systems that measure temperature, pressure, liquid level, humidity, gas concentration and flow rate. We provide customers sensor-based solutions that enable them to monitor, protect, control and validate their critical applications and processes.





imagination at work